

Simple.

consulting

EXECUTIVE REPRESENTATION

Your next move

**THE EXECUTIVE
OPPORTUNITY BLUEPRINT**

A personal search. A discreet approach.

THE EXECUTIVE OPPORTUNITY BLUEPRINT

Your next move. A clear plan. A discreet approach.

01 UNDERSTAND

Your experience and ambitions.
What matters next.

02 POSITION

Your value to a business.
The evidence behind it.

03 TARGET

The right businesses.
The right decision makers.

04 CONNECT

Discreet approaches.
Introductions you approve.

05 SECURE

Assess the opportunity.
Negotiate and manage the move.

**YOUR NEXT
MOVE**

Confidential executive search

01

UNDERSTAND

Your priorities

THE EXECUTIVE
OPPORTUNITY BLUEPRINT

We start with a private conversation about your career and what would make a move worthwhile.

YOUR EXPERIENCE

Where have you made the greatest difference? Which responsibilities do you want to carry forward?

YOUR NEXT ROLE

Agree the remit, culture, location and package. Establish what you want to change and what you want to keep.

YOUR BOUNDARIES

Agree who we can approach, who we must avoid and what must remain confidential.

WHAT WE LEAVE YOU WITH

A personal brief that gives the search a clear direction.

02

POSITION

Your value

THE EXECUTIVE
OPPORTUNITY BLUEPRINT

We establish where your experience carries the most weight and how to present it clearly.

THE EVIDENCE

Identify your strongest achievements and your personal contribution. Make the results specific.

THE OPPORTUNITY

Define the roles and business situations where you can make a difference.

YOUR PROFILE

Refine your CV and executive introduction. Prepare a clear explanation of why you are considering a move.

WHAT WE LEAVE YOU WITH

A credible executive profile backed by achievements.

03

TARGET

Your opportunity map

THE EXECUTIVE
OPPORTUNITY BLUEPRINT

We build a focused target list around your ambitions and the value you can bring.

THE BUSINESSES

Research relevant companies, ownership structures and leadership teams. Explore adjacent sectors where your experience could transfer.

THE SIGNALS

Look for growth, investment, succession and change that could create a need.

THE RESEARCH

Use AI and search algorithms to broaden research. Check the findings and agree the target list with you before any approach.

WHAT WE LEAVE YOU WITH

An agreed target list with a clear reason for each business.

04

CONNECT

Your introductions

THE EXECUTIVE
OPPORTUNITY BLUEPRINT

We approach relevant decision makers selectively and keep you in control of disclosure.

THE APPROACH

Use direct contact and trusted relationships. Begin with an anonymous profile where appropriate.

YOUR APPROVAL

Agree each named introduction with you before sharing your identity or CV. Coordinate approaches to avoid duplication.

THE CONVERSATION

Explore advertised roles and potential needs. Establish genuine interest, hiring authority and whether the opportunity is worth pursuing.

WHAT WE LEAVE YOU WITH

Relevant conversations, with your confidentiality protected.

05

SECURE

Your decision and move

THE EXECUTIVE
OPPORTUNITY BLUEPRINT

We help you judge the opportunity as carefully as the business judges you.

THE ASSESSMENT

Prepare for interviews. Explore the remit, resources and working relationships. Question unclear promises about authority or progression.

THE TERMS

Support negotiations on remuneration, incentives and joining arrangements.

THE MOVE

Maintain contact through resignation, notice period and the early months. Review whether the role meets the expectations agreed.

WHAT WE LEAVE YOU WITH

An informed decision and support through the move.