HORIZON PIONEERS TRADING LLC

Powering Connections. Energizing Growth.

COMPANY PROFILE

Airport BHS • Cable Management • Electrical & Mechanical Installation Consumables



www.horizonpioneer.com

ABOUT HORIZON PIONEERS

Specialized project supply for Airport BHS / CHS / MHS, industrial and infrastructure installation works.



COMPANY OVERVIEW

Sharjah-based project supply company specializing in electrical and mechanical installation materials for Airport BHS, Cargo Handling Systems (CHS), Material Handling Systems (MHS), industrial and infrastructure projects.

AIRPORT PROJECT SPECIALIZATION

Focused on materials required around conveyors, control areas, equipment interfaces, screening / OOG areas, cargo handling facilities and related airport installations.

WHO WE SUPPORT

Supporting contractors, system integrators, engineering teams and procurement departments with sourcing, technical product matching and coordinated supply.

PROJECT SUPPLY APPROACH

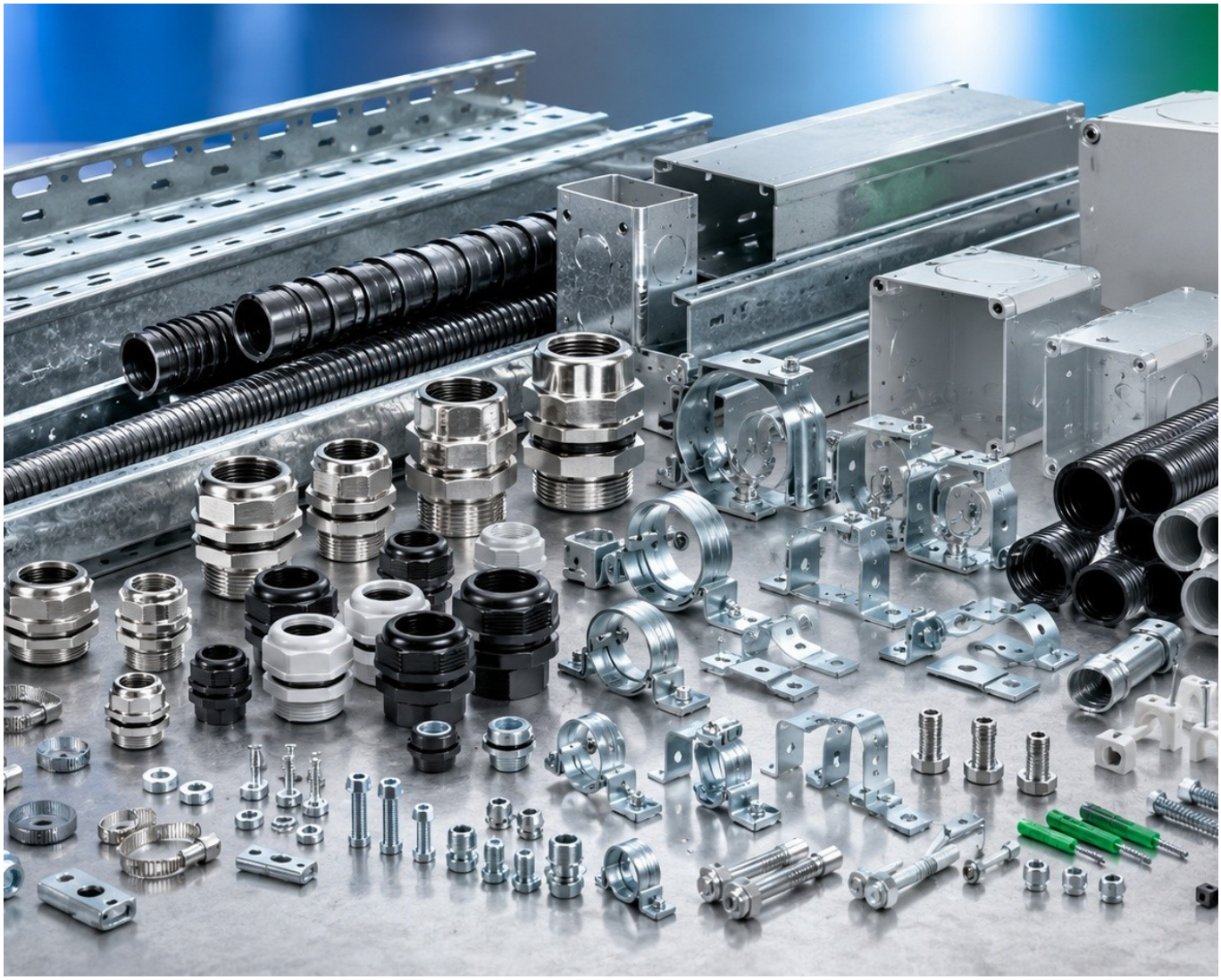
Requirements can be reviewed against BOQs, drawings, part numbers, samples and specifications to identify exact products or technically suitable alternatives.

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PRODUCT PORTFOLIO

Cable management, conduit, electrical and mechanical installation materials for project applications.



CABLE MANAGEMENT SYSTEMS

GI / pre-galvanized cable trays, cable ladders, trunking, bends, tees, reducers, couplers, covers, supports and brackets.

CONDUITS & ACCESSORIES

Flexible conduits, PA6 / non-metallic conduits, connectors, adaptors, bushes, locknuts, metallic glands and nylon cable glands.

CABLE ENTRY & TERMINATION

Cable glands, lugs, ferrules, terminals, cable markers and associated termination accessories.

ELECTRICAL INSTALLATION MATERIALS

Power sockets, junction boxes, small enclosures, cable ties, labels, anchors and other electrical installation consumables.

MECHANICAL & FIXING MATERIALS

Clamps, saddles, brackets, threaded rods, supports, fasteners, fixing hardware and project-specific mechanical installation consumables.

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CABLE MANAGEMENT & M&E INSTALLATION SOLUTIONS

Materials for routing, protection, support and connection around equipment, panels and field devices.



CABLE TRAY & LADDER SYSTEMS

Tray and ladder routes with bends, drops, couplers, support brackets and wall / ceiling mounting arrangements.

TRUNKING SYSTEMS

GI / pre-galvanized trunking and accessories for organized routing through technical rooms, equipment zones and service areas.

FLEXIBLE & PA6 CONDUIT SYSTEMS

Flexible and non-metallic conduit solutions for equipment interfaces, motors, sensors, field devices and moving sections.

PLC / CONTROL PANEL INTERFACES

Cable-entry accessories, junction boxes, conduit combinations, glands, clamps and support materials for control and panel areas.

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AIRPORT BHS / CHS / MHS PROJECT SUPPORT

Installation materials aligned to baggage, cargo and material-handling systems in airport project environments.



CONVEYOR SYSTEMS

Flexible conduits, glands, clamps, brackets and support hardware around conveyors, drives and field devices.

PLC & CONTROL AREAS

Trunking, cable-entry items, ferrules, labels, junction boxes and routing accessories for PLC and control-panel installations.

CHECK-IN & OPERATOR INTERFACES

Compact conduit systems, connectors, boxes and accessories for counters, operator stations and equipment wiring interfaces.

SCREENING / OOG AREAS

Cable-management consumables and interface materials for screening systems, oversized baggage and special handling areas.

CARGO HANDLING AREAS

Cable management and M&E installation materials for cargo conveyors, handling equipment and related infrastructure.

WORKFRONT / SHUTDOWN SUPPLY

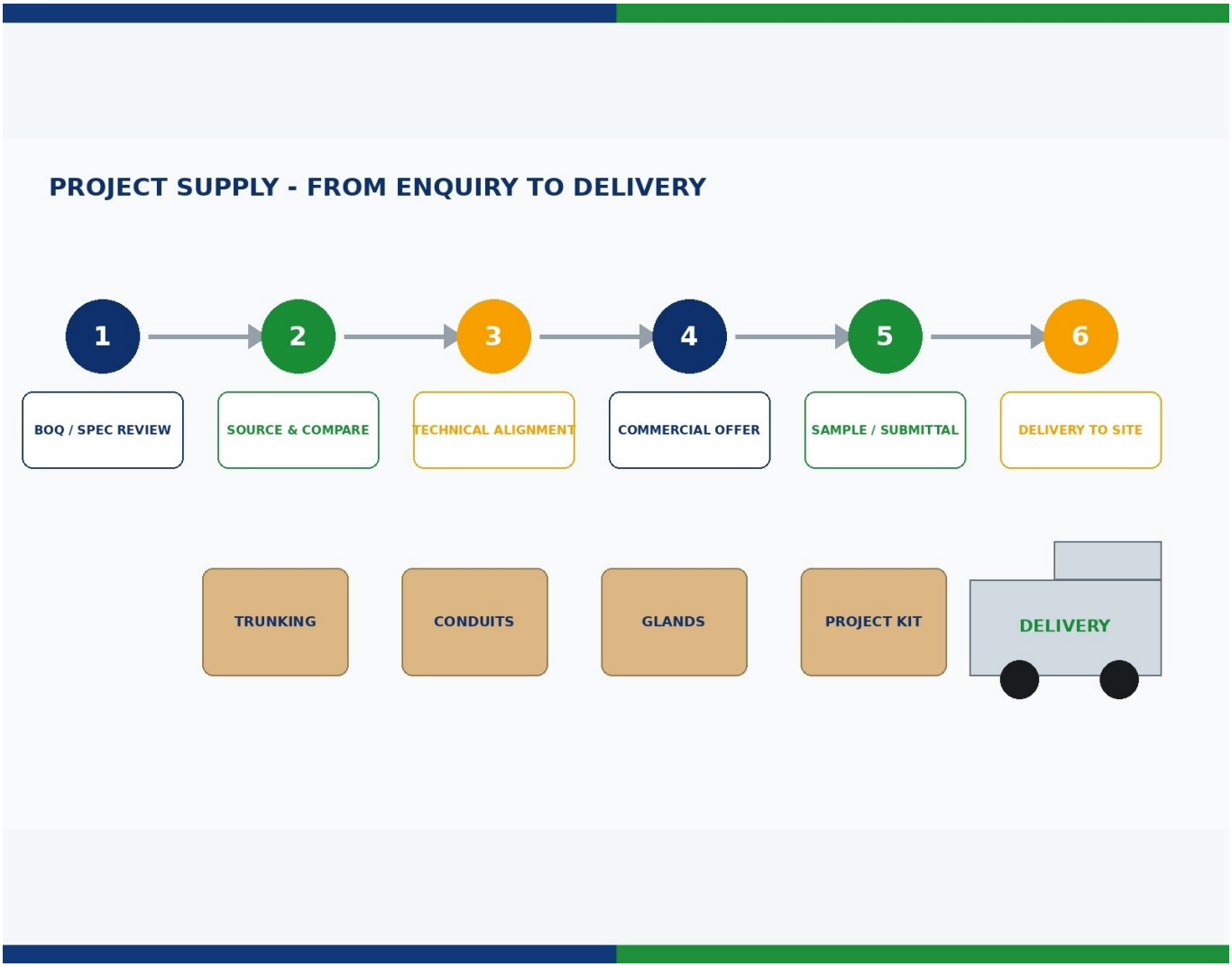
Materials coordinated by project area, phase, shutdown plan or installation priority to support site execution.

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TECHNICAL & PROJECT SUPPLY SUPPORT

A controlled process from requirement review and technical alignment through to supply and delivery.



01 - REQUIREMENT REVIEW

Review BOQ, drawing, specification, part number or physical sample.

02 - SOURCE & COMPARE

Identify exact products or technically suitable equivalents.

03 - TECHNICAL ALIGNMENT

Confirm material, dimensions, thread, IP requirement, accessory compatibility and application.

04 - COMMERCIAL OFFER

Submit clear unit pricing, lead time and supply terms.

05 - SAMPLE / SUBMITTAL

Coordinate samples, datasheets and supporting technical documentation where required.

06 - DELIVERY

Arrange supply by workfront, project phase, shutdown window or agreed delivery schedule.

ADDITIONAL PROJECT SUPPORT

BOQ review • Part-number matching • Equivalent product comparison • Datasheets • Samples • Technical submittals • Lead-time coordination • Workfront delivery.

WHY HORIZON PIONEERS

Airport-project specialization, technical awareness and commercial clarity for project procurement.

TECHNICAL & COMMERCIAL COMPARISON

REQUIRED SPECIFICATION		PROPOSED EQUIVALENT	
Material	**GI / PA6**	Material	**Matched**
Size	**As BOQ**	Size	**Matched**
Thread / Entry	**As specified**	Thread / Entry	**Matched**
IP / Protection	**As required**	IP / Protection	**Verified**
Accessory Match	**Complete**	Accessory Match	**Complete**
Lead Time	**Project need**	Lead Time	**Available**
Unit Price	**Target**	Unit Price	**Competitive**

✓ TECHNICALLY ALIGNED

AIRPORT PROJECT SPECIALIZATION

Focused on installation materials for Airport BHS, CHS, MHS, industrial and infrastructure applications.

TECHNICAL PRODUCT MATCHING

Alternatives reviewed against key technical parameters before recommendation.

RESPONSIVE SOURCING

Multiple sourcing channels explored when availability, delivery time or budget becomes critical.

COMPETITIVE COMMERCIAL SUPPORT

Structured price and specification comparison helps customers evaluate exact and equivalent options efficiently.

FLEXIBLE PROJECT DELIVERY

Supply coordinated by project area, workfront, shutdown or installation priority.

LONG-TERM SUPPLY PARTNERSHIP

Repeat project business built on reliability, responsiveness and consistent project support.

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LET'S SUPPORT YOUR NEXT PROJECT

For Airport BHS / CHS / MHS, cable management and M&E installation material requirements across the UAE.



EMAIL faraz@horizonpioneer.com info@horizonpioneer.com	**MOBILE** +971 50 159 1377
OFFICE Unit 5304-13, Al Soor, Al Qasimiah, Sharjah, UAE	**GROUP OFFICE** Warehouse No. 18, Industrial Area 13, Sharjah, UAE
WEBSITE www.horizonpioneer.com	**BUSINESS FOCUS** Airport BHS / CHS / MHS • Cable Management • M&E Installation Materials